CAPABILITY STATEMENT

Relentless Pursuit Strategies

Secure Document and Media Destruction for Government

SDVOSB
SBA CERTIFIED

WHO WE ARE

Relentless Pursuit Strategies (RPM Contracts LC) is an SBA certified Service Disabled Veteran Owned Small Business that primes secure document and media destruction contracts. RPS is owned and led by service disabled Marine Corps veteran Michael C. Ertel and gives contracting officers **one accountable prime** for every engagement. Destruction is performed through our **NAID AAA Certified partner**, in operation since 2006.

CORE CAPABILITIES

RPS AS PRIME

- Single point of contact for the CO and COR
- Scheduling, service tracking, and surge coordination
- Quality assurance and compliance oversight
- Monthly reporting and invoicing on schedule

THROUGH OUR CERTIFIED PARTNER

- On site destruction with mobile shred trucks
- Off site plant based destruction
- Locked 95 gallon bins, consoles, and carts
- Hard drive, media, and e-waste destruction
- One time purges and disaster response surges

WHY RPS

1. **SDVOSB prime**
   Eligible for SDVOSB set asides and sole source awards under FAR 19.14.
2. **Proven with DHS**
   Performing for FEMA Region 4 today, with Option 1 exercised.
3. **Certified destruction**
   NAID AAA Certified partner. Media sanitized to NIST SP 800-88.
4. **Chain of custody**
   Locked containers from pickup to destruction, with a signed Certificate of Destruction every service.
5. **Compliance ready**
   Supports Privacy Act, HIPAA, FACTA, and DHS safeguarding requirements.
6. **Built for small buys**
   Simplified acquisition purchase orders, recurring service, and one time purges.

PAST PERFORMANCE

FEMA
DHS · REGION 4

Federal Emergency Management Agency
Contract 70FBR426P00000029

Recurring on site document shredding at FEMA sites in Asheville and Raleigh, NC.

Awarded April 2026 | Option 1 exercised | Through 01/31/2027

COMPANY DATA

UEI
JBR9G5Y9BYA7

CAGE CODE
11XF6

SAM.GOV
Active to 09/18/2027

CODES

NAICS 561990 (primary)
561499, 562111

PSC R614 Paper Shredding

SERVICE AREA

- **SC** Columbia, Charleston, Greenville, Aiken, Florence
- **GA** Atlanta, Augusta, Savannah
- **NC** Raleigh, Durham, Asheville
- **FL** Jacksonville, Orlando, Tampa

HOW TO BUY FROM RPS

- Open market purchase orders
- Simplified acquisitions and micro purchases
- SDVOSB set asides and sole source
- Recurring service and one time purges

CONTACT

Michael C. Ertel
Chief Executive Officer
614 313 8748
mike@relentlesspursuitstrategies.com
Chapin, South Carolina